



PRESS RELEASE

## **Ama Partners orchestrates the sale of Tempère Entreprise to SATEB**

December 17, 2024 – **The Île-de-France branch of the L&L group has been sold to SATEB. This transaction marks another build-up for SATEB, supported by its long-standing shareholder, Galiena Capital. Ama Partners led the transaction at the request of Mr. Lagrèze, who now wishes to focus his efforts on his activities in Albi.**

### **Consolidating the market**

Acquired in 2016 by the L&L group, Tempère Entreprise is a recognized player in HVAC (heating, ventilation, and air conditioning) services in the Île-de-France region. This partnership allowed L&L and Tempère to pool procurement costs, share technical and commercial expertise, and jointly contribute to the group's growth. Tempère has been notably ranked among the top suppliers of Vuitton and selected by the Centre des Monuments Nationaux to work on prestigious projects, such as the Arc de Triomphe in Paris.

Based in Normandy, SATEB specializes in the installation of air conditioning, ventilation, and sanitary systems, primarily for new residential buildings. This acquisition enables SATEB to gain new skills and certifications while solidifying its strategic presence in Île-de-France, where Tempère has an established foothold.

### **A third external growth operation for SATEB**

Since joining Galiena Capital's portfolio in 2020, SATEB has successfully completed two external growth operations. The acquisition of Tempère Entreprise is part of this dynamic and strengthens SATEB's ambitions as a consolidator in its market.

Ama Partners supported Mr. Lagrèze throughout the transaction, notably by identifying a buyer capable of ensuring the sustainability of Tempère Entreprise while preserving its workforce. The general manager of Tempère will continue in his role to ensure a smooth transition alongside SATEB's leadership, further strengthening operational continuity. Galiena Capital, SATEB's shareholder, closely monitored the negotiations and the conclusion of this strategic transaction.

## **Participants in the Transaction:**

M&A Advisor: Ama Partners (Kevin Peyrot and Quentin Moreau)

Buyer's Legal Advisor: Hauthuille & Associés (Edgar Seve)

Seller's Legal Advisor: ETIC Avocats (Benjamin Lagleyre)

## **About Tempère Entreprise**

Tempère Entreprise is a leading company specializing in roofing, plumbing, heating, and air conditioning, operating primarily in Val-d'Oise, Seine-Saint-Denis, and Paris. The company has been ranked among the top suppliers for Vuitton and was selected by the Centre des Monuments Nationaux for prestigious projects, including the Arc de Triomphe in Paris. Tempère Entreprise is a subsidiary of the L&L group.

Learn more: [tempere.fr](http://tempere.fr)

## **About SATEB**

Based in Normandy for over 40 years, SATEB specializes in the installation of air conditioning, ventilation, sanitary systems, and technical equipment for new construction or renovation projects. The company operates mainly in the Rouen and Évreux areas, as well as in the Paris region.

Learn: [sateb.net](http://sateb.net)

## **About Galièna Capital**

Galièna Capital is an independent Small Cap Private Equity management company with €500M in committed capital since its creation. Galièna Capital invests in tickets ranging from €10M to €30M and actively supports SMEs as either a majority or "lead minority" shareholder.

Learn more: [galièna-capital.com](http://galièna-capital.com)

## **About Ama Partners**

Ama Partners is an independent advisory firm specializing in financial transactions for small and mid-sized businesses. Founded in 2010, Ama Partners has successfully completed numerous sales, acquisitions, fundraising, and capital reorganization transactions. The firm offers French and international business leaders close support and engagement throughout the mission. Ama Partners is a member of the CNCFA.

Learn more: [www.ama-partners.com](http://www.ama-partners.com)

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