



**Trajan**

PRESS RELEASE

## **Ama Partners advises the sale of Groupe OCR to Trajan and its management buyer, Laurène Debesse**

04 June 2025 – **The founders of Groupe OCR have sold their company to the fund Transmission et Croissance I, advised by Trajan, in partnership with Laurène Debesse as management buyer. This transaction, led by Ama Partners, aims to ensure the continuity of OCR's expertise while accelerating its growth in a highly dynamic market.**

### **A Strategic Sector in Acceleration**

Founded in 1995 by Mr. Olivier Faure and Mr. Guy Arpino, OCR has established itself as a reference player in the maintenance of uninterruptible power supply systems (UPS).

These critical systems provide reliable, uninterrupted backup power in case of outages or power fluctuations, ensuring voltage stability, data protection, and the continuity and security of operations across many sectors.

Headquartered in Île-de-France and the Rhône-Alpes region, OCR has about thirty employees and services more than 3,500 UPS systems, primarily for tertiary sector companies (offices, hospitals, schools, public institutions, logistics centers, small datacenters, and transport infrastructures).

The growing electrification of the economy, the rise of digital infrastructures, and increasing sensitivity to outage risks are driving strong demand for these critical solutions. The UPS market is expected to grow at an average annual rate of nearly 18% between 2023 and 2028.

### **An Attractive Business for Committed Buyers**

Drawn by the market potential, OCR's positioning, and the strength of its business model, Trajan and Laurène Debesse partnered to acquire Groupe OCR.

Ama Partners structured and led the sale process with the goal of finding a partner capable of ensuring a capital transition that respects the company's DNA and accelerates its development.

Trajan and Laurène Debesse fully met the strategic criteria set by the sellers, and discussions with the teams confirmed a shared vision for the future.

Groupe OCR retains its independence and strong corporate culture, while continuing its growth projects, notably through territorial expansion and an active external growth strategy in a still-fragmented sector.

Thanks to the expertise of its teams, OCR maintains a high level of operational excellence and can now rely on the leadership and development skills of an experienced CEO to reach a new milestone.

**Olivier Faure, co-founder of OCR Group concludes:** "We would like to acknowledge the outstanding support provided by Ama Partners throughout the entire sale process of our group, OCR. From the very first steps, the team demonstrated great professionalism, attentiveness, and a strong sense of commitment... We felt fully

supported and reassured, even during the most strategic moments of the transaction. A heartfelt thank you to the entire Ama Partners team for their exemplary and human approach. We wholeheartedly recommend them to any company looking to successfully carry out a sale under the best possible conditions."

#### Participants:

- Sellers: Olivier Faure, Guy Arpino, Raphaël Bouchet
- M&A Advisor to Sellers: Ama Partners (Kevin Peyrot, Quentin Moreau)
- Legal Advisors to Sellers: CBA (Georges-David Benayoun, Gaëlle Olivier), Squire Patton Boggs (Charles Fabry, Anthony Guillaume, Victor Dransard)
- Buyers: Trajan (Thomas Duteil, Clémence Robles, Julien Cointement) and Laurène Debesse
- Audit Advisor to Buyer: ACA Nexia (Hervé Teran, Nicolas Olivier)
- Tax Structuring Advisor to Buyer: Keels (Laurent Partouche, Pierre-Olivier Madelon, Victoria Dellavalle)
- Vendor Due Diligence: Squareness (Antoine Fléchais, Maxime Thonnat)
- Financing Advisor to Buyer: Finaxeed (Vincent Rivailon, Rémi Coupard, Inès Abidi), Squire Patton Boggs (Benjamin Marche, Yasmina Taki)
- Legal Advisor to Management: Valentin Lefebvre
- Co-Arrangers: Caisse d'Épargne Ile-de-France (Paul Morigny, Théo Pimpanini, Kanika Siv, Joceran Guyard), Caisse d'Épargne Rhône-Alpes (Alexandre Beroud, Kévin Zogba), Société Générale (Aude Bredy, Nicolas Vasseur, Charles N'Guetta)
- Legal Advisor to Lenders: Simmons & Simmons (Mary Serhal)

#### About OCR

Founded in 1995 by three engineers, Groupe OCR consists of two subsidiaries: OCR Maintenance Électronique and OCR Rhône Alpes, located respectively in Villebon-sur-Yvette (91) and Vaulx-Milieu (38). The group specializes in the sales, installation, maintenance, and repair of uninterruptible power supply systems (UPS). By combining its technical and logistical capacities, OCR has positioned itself as a leading player in its sector.

**More information:** [www.ocr.fr](http://www.ocr.fr)

#### About Trajan

Founded in 2018, Trajan (the commercial name of Trajan Investment Advisor SAS) is a team specialized in capital and management transitions of French SMEs. Believing that the success of SME transfers depends above all on the qualities of a motivated entrepreneurial manager, Trajan's strategy begins with selecting ambitious business leaders who have demonstrated talent and commitment. Trajan then supports them in analyzing and structuring deals, and provides the equity to finance them. Trajan structures transactions of up to €30 million in growing French SMEs, primarily through majority investments. Trajan has a strategic partnership with the Edmond de Rothschild Group.

**More information:** [www.trajancapital.eu](http://www.trajancapital.eu)

#### About Ama Partners

Ama Partners is an independent advisory firm specialized in upper-tier financial transactions for SMEs and mid-cap companies. Founded in 2010, Ama Partners has successfully completed multiple sales, acquisitions, fundraising rounds, and capital restructurings. The firm provides close and committed support to both French and international business leaders throughout each engagement. Ama Partners is a member of CNCFA.

**More information:** [www.ama-partners.com](http://www.ama-partners.com)

#### Contact:

##### **Kevin Peyrot**

Managing Partner

T: +33(0)6 08 06 24 07 | M: [kpeyrot@ama-partners.com](mailto:kpeyrot@ama-partners.com)